



Rate Schedule #2

Commercial / Consumer Events with Exhibits Effective January 1, 2009 to December 31, 2009

SPACE WITH GROSS SQUARE FEET	RATE	*MOVE-IN/OUT AT NO CHARGE	ADDITIONAL MOVE-IN/OUT
Exhibit Hall A 99,000	\$ 9,750 per day <u>PLUS</u> 10% net admission sales	3 days	\$2,450 day
Exhibit Hall A Draped Area 54,550	\$ 5,650 per day <u>PLUS</u> 10% net admission sales	3 days	\$1,300 day
Exhibit Hall B 99,000	\$ 9,750 per day <u>PLUS</u> 10% net admission sales	3 days	\$2,450 day
Exhibit Hall C 99,000	\$ 9,750 per day <u>PLUS</u> 10% net admission sales	3 days	\$2,450 day
Exhibit Hall D 79,200	\$ 8,200 per day <u>PLUS</u> 10% net admission sales	3 days	\$1,900 day
Exhibit Hall E 99,000	\$ 9,750 per day <u>PLUS</u> 10% net admission sales	3 days	\$2,450 day
Combined C-D or D-E 178,200	\$17,500 per day <u>PLUS</u> 10% net admission sales	4 days	\$4,250 day
Combined B-C 198,000	\$19,000 per day <u>PLUS</u> 10% net admission sales	4 days	\$4,450 day
Combined B-C-D or C-D-E	\$27,000 per day <u>PLUS</u> 10% net admission sales	4 days	\$6,700 day
Combined B-C-D-E 376,200	\$36,500 per day <u>PLUS</u> 10% net admission sales	4 days	\$9,100 day

***MOVE-IN / MOVE-OUT:** Time is computed on the basis of one and one half (1-1/2) days per event day, to a maximum indicated in the above schedule, **WHEN AVAILABLE**. Move In / Move-Out hours are normally from 7am to 5pm. Variations from these hours may be negotiated with MCC management.

EXCLUSIVES:

All utilities, vacuuming services, fire marshall, medical services, coat check, all event security (including peer security, ushers, badge checkers and ticket takers) and sworn security (Minneapolis Police Officers) will be hired through the MCC. All food and beverage, internet and networking and on-site business center services will be provided by exclusive MCC contractors.

FACILITY POLICIES AND PROCEDURES:

The MCC Facility User's Guide contains Policies and Procedures and can be obtained from the MCC sales or events departments or on the MCC web site @ www.minneapolisconventioncenter.com.

FOOD AND BEVERAGE SERVICE:

Kelber Catering is the exclusive provider of all food and beverage services in the facility. Concessions and/or dining room may be opened during event, move-in and move-out hours to accommodate exhibitors and attendees. The Permittee may arrange for food service areas within the facility through Kelber Catering. In addition, the Permittee may request special hours for the concessions and/or dining room facilities.

Food and beverage sampling and/or distribution of vendor products in conjunction with exhibits must be approved, in writing, by the MCC management. The Center reserves the right to deny distribution and to regulate the size and type of samples.

FREIGHT AND MAIL DELIVERIES:

The Center **CANNOT ACCEPT** freight deliveries for exhibitors. All freight must be consigned to Permittee's service contractor or delivered directly to service contractor during event period.

PUBLIC TICKET SALES:

Permittee shall have all tickets printed by a bonded printing firm and shall submit a certified manifest of all tickets printed and prices to MCC management 5 days prior to placing tickets on sale. In addition, Permittee shall submit a certified box office statement prior to the opening of each event day as well as a final statement upon event closing.

Monies due to the MCC in addition to the minimum rental by virtue of ten percent (10%) of gross receipts shall be payable in full by the second business day following close of event. MCC management retains the right to require payments due from box office receipts on a day to day basis for shows without a proven history with the Center.

SECURITY:

The MCC maintains 24-hour general perimeter security and internal patrols. The Permittee is responsible for the security of their leased areas. The MCC management has the right to require security in loading dock, lobbies, vehicle drop-off zones and any other leased areas from time of initial occupancy to completion of move-out. Such security shall be at the expense of the Permittee. All event security (including peer security, ushers, badge checkers and ticket takers) will be hired through the MCC exclusive event security provider. Security arrangements including numbers and type of personnel are subject to approval and control of MCC management.

SERVICES AND FACILITIES INCLUDED IN BASIC RENTAL:

- (A) Show management offices as required by Permittee and in consideration of other tenants
- (B) House lighting, ventilation, heating or air conditioning will be provided as required during show open times, i.e., the period when the facility is used by delegates and invited guests. Generally, full house lighting, ventilation, heating or air conditioning are maintained from one hour prior to event until close of event. Energy conservation is of prime concern and minimal levels of lighting, ventilation and heat will be maintained during move-in and move-out periods. A utility charge may be assessed for special light and air-conditioning requirements as needed during audio-visual set-up, rehearsals and other similar pre-event activities.
- (C) Janitorial service is provided during event hours in aisles, corridors, open spaces and restrooms plus one thorough cleaning of these areas during non-open hours. Carpeting in aisles, registration areas and lounge areas will be cleaned during non-open hours at the prevailing per hour rate basis.
- The Permittee is responsible for the removal of all oil and liquids prior to show opening and following move-out. Bulk trash and similar items are removed by MCC personnel at prevailing rates.
 - Only MCC personnel shall clean exhibitor booth carpeting. Vacuum service may be obtained through facility vacuum orders. Exhibitors must place trash and trash receptacles to be removed in the aisles during non-open hours.
- (D) A basic public address system in the permanent meeting rooms will be furnished with one wired microphone. During meeting hours any change-overs, rehearsals, and special set-ups requiring extra labor and equipment will be charged at prevailing rates. MCC management reserves the right to make announcements at any time regarding public safety and operations of the Center.
- (E) All permanent meeting rooms will be set theatre or classroom style on a one-time set-up basis at no charge utilizing available equipment from MCC inventory. Change-overs and/or revisions will be charged at prevailing rates.

TICKET BOOTH AND SPACE:

The MCC will provide portable securable ticket booths for use by Permittee on a per booth/duration charge, and subject to availability. Location of these booths will be by final approval of MCC management and in consideration of other tenants.